



February 27, 2012

Board of Selectmen
Town of Tisbury
51 Spring Street
Vineyard Haven, MA 02568

RE: Important Price Adjustment Information

Dear Chairman and Members of the Board:

As part of our commitment to provide our customers with the very best entertainment and communications experience, we continue to invest in making our services even better. Now customers can enjoy even more On Demand choices and even faster Internet speeds along with our Comcast Guarantee, including 24/7 customer service and on-time appointments.

Periodically we need to adjust prices due to increases in programming and other business costs. Starting May 1, 2012, new prices will apply to certain video services, equipment and installation fees as indicated within the attached notice.¹

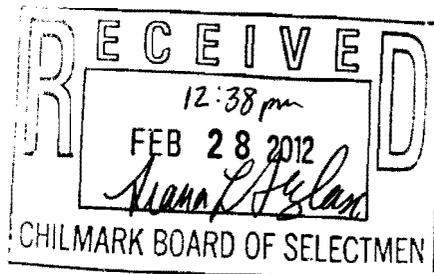
In addition, our CCTV-4 (Chinese/Mandarin) service will no longer be available for new subscriptions effective May 1, 2012. A customer subscribing to CCTV-4 prior to May 1, 2012 will continue to receive CCTV-4 programming until they make a change to their account or until they receive further notice. Effective May 1, 2012, CCTV-4 will be available with CTI-Zhong Tian Channel at a monthly price of \$11.99, plus applicable fees and taxes. Customers will need a digital converter, or third-party device equipped with a CableCARD™, to receive the service in addition to a minimum subscription to our Limited Basic Service.

Customers will receive notice of these changes via their bill statement. Should you have any questions please feel free to contact me at 508-477-7738.

Sincerely,

Mary O'Keeffe

Mary O'Keeffe
Sr. Manager
Government & Regulatory Affairs



¹ For customers currently receiving services on a promotional basis, under a minimum term agreement associated with a specific rate, or in the guaranteed period of one of our SurePrice™ plans, the prices for those specific services will not be affected during the applicable promotion, minimum term or SurePrice™ period.



**IMPORTANT PRICE ADJUSTMENT INFORMATION for Aquinnah, Chilmark,
Edgartown, Oak Bluffs, Tisbury & West Tisbury, MA**

Dear Valued Customer:

March, 2012

As part of our commitment to provide you with the best entertainment and communications experience, we continue to invest in making your services even better. Now you can enjoy even more On Demand choices and even faster Internet speeds along with our Comcast Guarantee, including 24/7 customer service and on-time appointments.

Periodically we need to adjust prices due to increases in programming and other business costs. Starting May 1, 2012, new prices will apply to certain video services, equipment and installation fees as indicated in this notice.

In addition, our CCTV-4 (Chinese/Mandarin) service will not be available for new subscriptions effective May 1, 2012. If you subscribe to CCTV-4 prior to May, 1, 2012 you will continue to receive CCTV-4 programming until you make a change to your account or you receive further notice.

We'd welcome the opportunity to help you find the perfect package that meets your needs. Visit us at xfinity.com or call us at 1-800-XFINITY to learn more.

Thank you for being a Comcast customer. We look forward to continuing to serve you.

Prices shown are for residential service only and do not include federal, state and local taxes, FCC user and franchise fees or Regulatory Recovery fees or other related costs. If you are currently receiving services on a promotional basis, under a minimum term agreement associated with a specific rate, or in the guaranteed period of one of our SurePrice™ plans, the prices for those specific services will not be affected during the applicable promotion, minimum term or SurePrice™ period. Prices, services and features are subject to change. Not all services are available in all areas.

INTERNATIONAL SELECTIONS ¹	Current Price	New Price Eff. 05/01/12	INSTALLATION FEES (per occurrence unless noted) ²	Current Price	New Price Eff. 05/01/12
Rai Italia (Italian)	\$ 9.95	\$ 9.99	Unwired Home (Standard Installation) ³		
TV5 MONDE (French)	\$ 9.95	\$ 9.99	at time of initial installation of service	\$29.00	\$32.00
TV Japan (Japanese)	\$25.00	\$24.99	Wired Home (Standard Installation) ³		
CCTV-4 (Chinese/Mandarin)			at time of initial installation of service	\$29.00	\$32.00
(Not available for new subscription as of May 1, 2012)	\$ 6.95	\$ 9.99	Installation of each Additional Outlet		
TFC (Filipino)	\$11.95	\$11.99	at time of initial installation of service	\$15.50	\$14.15
RTN (Russian)	\$14.95	\$14.99	after initial installation of service	\$25.50	\$31.50
SET Asia (South Asian)	\$14.95	\$14.99	Activation of each Additional Outlet		
Zee TV (South Asian)	\$14.95	\$14.99	at time of initial installation of service	\$ 8.50	\$ 7.75
SIC (Portuguese)	\$ 9.95	\$ 9.99	after initial installation of service	\$17.00	\$21.75
TV Globo (Portuguese/Brazilian)	\$19.95	\$19.99	Relocate Additional Outlet		
			at time of initial installation of service	\$15.00	\$13.60
			after initial installation of service	\$15.00	\$13.60
			Connection of VCR/DVD		
			at time of initial installation of service	\$ 7.95	\$ 8.55
			after initial installation of service	\$16.00	\$19.10
			Upgrade Standard Definition DVR or HD DVR Service	\$16.00	\$20.05
			Upgrade of service (In-home visit required)	\$16.00	\$20.05
			Downgrade of service (In-home visit required)	\$11.50	\$12.05
			Hourly Service Charge (For custom installation work)	\$31.60	\$33.60
			In-Home Service Visit (Video)	\$28.50	\$33.55
			In-Home Service Visit (Voice or Internet)	\$28.50	\$40.00

¹ Requires digital converter or CableCARD and Limited Basic.
² Does not include installation charge, wireless networking, professional internet installation, Voice installation fees or activation fees.
³ Standard installations include video installations up to 125 feet from existing Comcast plant, unless noted differently in the local franchise agreement. Custom installations include installations which require in-wall wiring or installations in extensive drop ceilings, basements or crawl spaces.