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Specialists in Municipal Software
Since 1976

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November 19, 2012

Tim Carroll
Executive Secretary
Town of Chilmark
PO Box 119
Chilmark, MA 02535

Dear Tim:

WTI Systems is writing to provide the estimated software maintenance charges of \$25,238.00 for the coming year, beginning July 1, 2013. This estimate should assist you in the preparation of your annual budget. Please note that WTI Systems has NOT increased maintenance charges from last year.

Please also note the successful launch of our next generation of municipal software – Zobrio® (Treasurer's Cash Management). This module enables users to:

- Manage and analyze cash with customizable grid views
- Reduce paper and data entry with an assigned list of receipt sources
- Provide analytics and reporting tools to remote departments
- Quickly perform audit reviews with transactions and source document searches while utilizing variety of filers and sorting options

We have also added ePayStub to the Zobrio® solution. This module enables users to send employee payroll stubs through a secure email platform. This reduces redundancies, secures delivery and improves the accuracy and efficiency of distributing payroll information. These modules are completely integrated with your current applications. I am available to discuss this new application in detail at your convenience.

WTI Systems has a full range of managed service products providing 24/7 support of your servers and infrastructure devices. These services can be used to augment your current hardware infrastructure services. Please contact us if you wish to discuss this add-on service.

If you have any questions, I can always be reached at robr@wtisystems.com.

Thank you for your continued support of WTI Systems.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Robert M. Raymond'.

Robert M. Raymond
Senior Vice President

St. Louis, MO

Chicago, IL

Springfield, IL

Boston, MA

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